

# Working with the Works Council

## Introduction for Line Managers and HR

Multinational organisations are frequently organised along matrix structures with a cross-border centralised HR team. For the correct management of the employees in Germany, the HR Managers must be familiar with the German labor law. In fact, the first meeting with works councils can be confusing and a painful and costly experience. In this seminar you will receive an introduction and a substantial overview of the participation of the works council in German companies.

### Content

#### Background

- Sources of employment law - plus similarities and key differences compared to common law jurisdictions.
- Cultural differences in interpersonal relations.
- The German corporate structure and its impact on the management function.
- Key players: trade unions, works councils and employer associations.

#### Working with the Works Council on staff/HR matters

- Information, consultation and co-determination.
- Representation of executives within corporates.
- Works council involvement throughout the lifecycle of the employment relationship.
- Role of works council agreements.
- Role of collective bargaining agreements.

#### Works Council Agreements

- Form requirements.
- Relationship between employment contract and works council agreement.
- Favourability principle (Günstigkeitsprinzip).
- Collective bargaining agreement: flexibility clauses (Öffnungsklauseln).
- Ad hoc informal arrangements with the works council (Regelungsabreden).
- Custom and practice.
- Co-determination rights of the works council – the catalogue of section 87 of the Works Constitution Act (§ 87 BetrVG).
- Conciliation process (Einigungsstellenverfahren).

#### Practical examples

- Case study: Collective redundancies and the role of the works council.
- Negotiating a social plan (Sozialplan) and balancing of interests agreement (Interessenausgleich).
- Case study: Outsourcing as a “change to the business” (Betriebsänderung).

#### Expiry date of Works Council Agreements

- Changing works council agreements.
- Terminating works council agreements and consequences.
- Continuation of terms of works council agreements beyond the termination date (Nachwirkung).
- Works council agreements and M&A.

### Online Learning Platform

In deiner Online-Lernumgebung findest du nach deiner Anmeldung nützliche Informationen, Downloads und Extra-Services zu dieser Qualifizierungsmaßnahme.

### Your benefits

This seminar will help you

- to identify and understand the level of German works council participation,
- to identify typical conflict areas between management and works council, and
- to prevent costly mistakes for your business.

This is a one-day course delivered by a team of two of our experienced trainers.

The course language is English and all course material will be provided in English. No prior knowledge of German employment law is required.

## Methods

Lecture, practical case studies, group exercises, discussion, exchange of participants' experiences

## Who should attend

Non-German-speaking HR managers with personnel responsibility in Germany, but without or little prior knowledge of German employment law and human resources

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## Instructor



### Frank Achilles

Ich bin Partner und leite die Praxisgruppe Arbeitsrecht. Ich berate internationale Unternehmen bei Restrukturierungen, Vergütungssystemen, Betriebsübergängen und M&A. Dabei begleite ich Mandanten regelmäßig bei Massenentlassungen, Verhandlungen mit Betriebsräten und komplexen arbeitsrechtlichen Themen. Ebenfalls bin ich als Beisitzer in Einigungsstellen aktiv.

## Training details

## Training in English | Online

1 day  
Limited number of participants

## Start dates

**16.07.2026**

Live-Online

### Course

zoom

### Module times

Thursday, 16.07.2026

9:00 am - 5:00 pm

Current dates and further information can be found at [www.haufe-akademie.de/33474](http://www.haufe-akademie.de/33474)

## Participation fee

€ 920,- excl. VAT

€ 1.094,80 incl. VAT

## Your registration options

Online: [www.haufe-akademie.de/33474](http://www.haufe-akademie.de/33474)

E-mail: [anmelden@haufe-akademie.de](mailto:anmelden@haufe-akademie.de)

Book your training course quickly and easily online. Please be sure to enter the name of the participant and the full billing address with telephone number and e-mail address.

In our Questions & Answers (FAQ) section you will find all the answers to the most frequently asked questions about our training courses:

<https://www.haufe-akademie.de/faqs>

You can also find our detailed conditions of participation on the Internet under [www.haufe-akademie.de/agb](http://www.haufe-akademie.de/agb) or in the overall program.

You can find the complete data protection regulations at [www.haufe-akademie.de/datenschutz](http://www.haufe-akademie.de/datenschutz).